

### Administrative Services

Eric Lester, VP, Administrative Services; B & WP      elester@lgamerica.com      4648

### AppAssist Call Center

Conduct telephone interviews with the proposed insured to complete an insurance application. Schedule examinations.  
 Conduct all case management tasks from application submission to policy delivery.

General Service	AIS@bannerlife.com	800.839.5960
Kris Wong, AVP	kwong@lgamerica.com	4935
Dawn Leshinski, Manager	dleshinski@lgamerica.com	4615
Khelli Williams, Supervisor, Call Center	kwilliams@lgamerica.com	4618
Belinda Foggie, Supervisor, Call Center	bfoggie@lgamerica.com	4617
Amanda Villanueva, Supervisor, Call Center	avillanueva@lgamerica.com	4448

### Check Processing

Process all checks received at the Home Office. Administer Check21 process, and incoming 1035 processing.

General Service	banner-checks@lgamerica.com	
Brooke Vemuri, AVP	bvemuri@lgamerica.com	4907
Michael Waas, Supervisor	mwaas@lgamerica.com	4663
Kirk Marek, Team Lead	kmarek@lgamerica.com	4664

### Claims

Handles notifications and inquiries for and processes health, death, accelerated death and waiver claims. Monitors investigations for contestable claims.

General Service	banner-claims@lgamerica.com	6974
Debbie Posin, AVP	dposin@lgamerica.com	4860
Jana Knowles, Supervisor	jknowles@lgamerica.com	4878

### Customer Service

Kris Wong, AVP      kwong@lgamerica.com      4935

### Customer Support

Respond to written inquiries on in-force policies. Process policy changes and conversions. Process address and title changes.

General Service	customerservice@bannerlife.com	
Ann Larochelle, Manager	alarochelle@lgamerica.com	4646
John Burt, Team Lead	jburt@lgamerica.com	4536
	conversions@bannerlife.com	

### Customer Care

Contact Center to handle inquiries from policy holders, agents and general agents regarding in-force policies.

General Service		800.638.8428
Michele Petruzzello, Manager	mpetruzzello@lgamerica.com	4815
Natalie Calliste, Team Lead	ncalliste@lgamerica.com	4652
Cynthia Greger, Team Lead	cgreger@lgamerica.com	4513

### Premium Accounting

Process loans, surrenders and 1035 transfers. Process bank changes. Record premium payments. Outgoing 1035 transfers.

Ann Larochelle, Manager	alarochelle@lgamerica.com	4646
Hira Mehraj, Team Lead	hmehraj@lgamerica.com	4653

### Advance Product Support

Process in-force illustration requests

General Service	illustration@bannerlife.com	
Kerry Gilmurray, Manager	kgilmurray@lgamerica.com	4755

### Document Imaging

Process incoming mail. Create electronic document images. Maintain document archives.

Brooke Vemuri, AVP	bvemuri@lgamerica.com	4907
Johnny Maddox, Supervisor	jmaddox@lgamerica.com	4662

### Document Indexing

Submit formal applications. Index all new business and delivery requirements. Notify carriers of replacement.

General Service	banner-submit@lgamerica.com	
Brooke Vemuri, AVP	bvemuri@lgamerica.com	4907
Michael Waas, Supervisor	mwaas@lgamerica.com	4663
Kirk Marek, Team Lead	kmarek@lgamerica.com	4664
Lauren Bland, Team Lead	lbland@lgamerica.com	2532

### Licensing

Contract and appoint new agents. Renew state appointments. Manage agent database including address, commission rates, assignments and payment frequency.

General Service	agentlicensing@bannerlife.com	4163
Mike Foley, AVP	mfoley@lgamerica.com	4793
Claudia Gray, Manager	cgray@lgamerica.com	4624
Day Dinh, Team Lead	ddinh@lgamerica.com	4464

### Commission

Review and distribute commissions. Review and distribute 1099 forms. Process lost or destroyed check reporting.

General Service	commission@lgamerica.com	2711
Mike Foley, AVP	mfoley@lgamerica.com	4793
Shannon Stevens, Supervisor	sstevens@lgamerica.com	4788
Beth Farmer, Compensation Asst.	mfarmer@lgamerica.com	2827
Faith McFarlane, Compensation Asst.	fmcfarlane@lgamerica.com	4549
Jessica Welsh, Compensation Asst.	jjwelsh@lgamerica.com	4609

### New Business

General Service		6947
Brooke Vemuri, AVP	bvemuri@lgamerica.com	4907
Michelle Shoup, Manager	mshoup@lgamerica.com	4668
Christine Mizelle, Supervisor Teams B, D, G	cmizelle@lgamerica.com	4667
Melanie White, Supervisor Teams C, E, F	mwhite@lgamerica.com	4669
Christina Harsh, Supervisor	charsh@lgamerica.com	2178

### Policy Issue

Issue new policies. Reissue policies.

General Service	banner_reissue@lgamerica.com	4828
Brooke Vemuri, AVP	bvemuri@lgamerica.com	4907
Cheryl Milor, Supervisor	cmilor@lgamerica.com	4684
Derek Cockey Quality & Training Specialist	dcockey@lgamerica.com	2547

### Delivery

Activate new policies. Process NTOs (Not Taken Offers).

General Service	banner-delivery@lgamerica.com	
Cheryl Milor, Supervisor	cmilor@lgamerica.com	4684

### Underwriting

Sharon Jenkins, SVP & Chief Underwriter	sjenkins@lgamerica.com	6953
Liz McSherry, VP, Underwriting Administration	emcsherry@lgamerica.com	4680

### Quick Quotes

[www.lgaquickquote.com](http://www.lgaquickquote.com)

### Underwriting/New Business Teams:

#### AppAssist Underwriting Team K

Becky Steiner, Manager	bsteiner@lgamerica.com	4714
Terry Horcher, Sr. Underwriting Consultant	thorcher@lgamerica.com	4377
Jim Teegardin, Sr. Underwriting Consultant	jteegardin@lgamerica.com	4733
Indrani Grott, Underwriter Consultant	igrott@lgamerica.com	4731
Tina Long-Huguley, Underwriting Consultant	thuguley@lgamerica.com	4779
Yvette McReynolds, Underwriting Consultant	ymcreynolds@lgamerica.com	4378
Julie Peterson, Underwriting Consultant	jpeterson@lgamerica.com	4805
Jeffrey Banyay, Underwriting Consultant	jbanyay@lgamerica.com	4736
Kirin Whitehead, Underwriting Consultant	kwhitehead@lgamerica.com	4826
Mark Skidmore, Underwriting Consultant	mskidmore@lgamerica.com	4754
Leah Holmes, Sr. Life Underwriter	lholmes@lgamerica.com	4896
Cindy McAulay, Sr. Life Underwriter	cmcaulay@lgamerica.com	3151
Terri Molaski, Sr. Underwriter	tmolaski@lgamerica.com	4376
Elisa Mullen, Sr. Underwriter	emullen@lgamerica.com	4846
Shelley Steere, Sr. Underwriter	ssteere@lgamerica.com	4908
Barbara Ballard, Life Underwriter	bballard@lgamerica.com	4881
LySaundra Solomon, Life Underwriter	lsolomon@lgamerica.com	4808

General Service	AIS@BannerLife.com	800.839.5960
Amanda Villanueva, Supervisor	avillanueva@lgamerica.com	4448

**Underwriting Team B**

John Kuhar, Manager	jkuhar@lgamerica.com	4743
Patrick Lahti, Sr. Underwriting Specialist	plahti@lgamerica.com	4763
Janice Brooks, Sr. Underwriting Consultant	jbrooks@lgamerica.com	4734
William Skelton, Sr. Underwriting Consultant	wskelton@lgamerica.com	4735
Milicent Daniels-Chamble, Underwriting Consultant	mchamble@lgamerica.com	4758
Sandy Ebbs, Underwriting Consultant	sebbs@lgamerica.com	4772
Lori Grismore, Underwriting Consultant	lgrismore@lgamerica.com	4374
Debra Gobetz, Underwriter Consultant	dgobetz@lgamerica.com	3088
Adam Royals, Underwriting Consultant	aroyals@lgamerica.com	4705
Julie Smith, Underwriting Consultant	jsmith@lgamerica.com	4844
Robin Conner, Sr. Underwriter	rconner@lgamerica.com	4516
Colleen Kronitz, Sr. Underwriter	ckronitz@lgamerica.com	4719
Amanda Strazishar, Sr. Underwriter	astrazisha@lgamerica.com	4708
Joe Paiaxo, Life Underwriter	jpaiaxo@lgamerica.com	4510

New Business	md-uwteam-B@lgamerica.com	6947
Christine Mizelle, New Business Supervisor	cmizelle@lgamerica.com	4667
Ryan McCole, Team Lead	rmccole@lgamerica.com	8447
Caroline Wood, Team Lead	cwood@lgamerica.com	4821

**Underwriting Team C**

Kimberly Jones, Manager	kijones@lgamerica.com	4747
Brian O'Flaherty, Sr. Underwriting Specialist	boflaherty@lgamerica.com	4368
Lori McQuiston, Sr. Underwriting Consultant	lmquiston@lgamerica.com	4753
Albert Sanders, Sr. Underwriting Consultant	asanders@lgamerica.com	4366
Jennifer McIntosh, Underwriting Consultant	jmcintosh@lgamerica.com	4738
Joel Odvody, Underwriting Consultant	jodvody@lgamerica.com	4742
Liliana Signori, Underwriting Consultant	lsignori@lgamerica.com	4751

New Business	md-uwteam-C@lgamerica.com	6947
Melanie White, New Business Supervisor	mwhite@lgamerica.com	4669
Ryan McCole, Team Lead	rmccole@lgamerica.com	8447
Caroline Wood, Team Lead	cwood@lgamerica.com	4821

**Underwriting Team D**

Kimberly Jones, Manager	kijones@lgamerica.com	4747
Faye Carpenter, Sr. Underwriting Specialist	facarpenter@lgamerica.com	4727
Rebecca Cartland, Sr. Underwriting Consultant	rcartland@lgamerica.com	4766
Jill Shreve, Underwriting Consultant	jshreve@lgamerica.com	4739

New Business	md-uwteam-D@lgamerica.com	6947
Christine Mizelle, New Business Supervisor	cmizelle@lgamerica.com	4667
Ryan McCole, Team Lead	rmccole@lgamerica.com	8447
Caroline Wood, Team Lead	cwood@lgamerica.com	4821

**Underwriting Team E**

Nicholas Amato, Manager	namato@lgamerica.com	4760
Dale Wolter, Sr. Underwriting Specialist	dwolter@lgamerica.com	4722
Joni Stout, Sr. Underwriting Consultant	jstout@lgamerica.com	4813
Tessie Jackson, Underwriting Consultant	tejackson@lgamerica.com	4777
Terri Lyons, Underwriting Consultant	telyons@lgamerica.com	4776
Jim Otis, Underwriting Consultant	jotis@lgamerica.com	4741
Beth Gillespie, Sr. Underwriter	bgillespie@lgamerica.com	4506
Phil Swann, Life Underwriter	pswann@lgamerica.com	4765

New Business	md-uwteam-E@lgamerica.com	6947
Melanie White, New Business Supervisor	mwhite@lgamerica.com	4669
Ryan McCole, Team Lead	rmccole@lgamerica.com	8447
Caroline Wood, Team Lead	cwood@lgamerica.com	4821

**Underwriting Team F**

Nicholas Amato, Manager	namato@lgamerica.com	4760
Deborah Plati, Sr. Underwriting Specialist.	dplati@lgamerica.com	4725
Karen Brauck, Sr. Underwriting Consultant	kbrauck@lgamerica.com	4371
Norma Leighton, Sr. Underwriting Consultant	nleighton@lgamerica.com	4761
Alan Sawa, Sr. Underwriting Consultant	asawa@lgamerica.com	4706
Diane Stevens, Sr. Underwriting Consultant	dstevens@lgamerica.com	4726

New Business	md-uwteam-F@lgamerica.com	6947
Melanie White, New Business Supervisor	mwhite@lgamerica.com	4669
Ryan McCole, Team Lead	rmccole@lgamerica.com	8447
Caroline Wood, Team Lead	cwood@lgamerica.com	4821

**Underwriting Team G**

Lalena White, Manager	lwhite@lgamerica.com	4748
Julie Sartorius, Sr. Underwriting Specialist	jsartorius@lgamerica.com	4744
Pamela Wilborn, Sr. Underwriting Specialist	pwilborn@lgamerica.com	4762
Reva Hull, Sr. Underwriting Consultant	rhull@lgamerica.com	4767
Beth Devine, Sr. Underwriting Consultant	bdevine@lgamerica.com	4715
Mary Alice Elslager, Underwriting Consultant	melslager@lgamerica.com	4375
Brian Kellet, Underwriting Consultant	bkellet@lgamerica.com	4507
Heather Wright, Underwriting Consultant	hwright@lgamerica.com	4730
Kristen Thompson, Underwriting Consultant	kthompson@lgamerica.com	4373
Alden Wilkins, Underwriting Consultant	awilkins@lgamerica.com	4367
Phil Willis, Underwriting Consultant	pwillis@lgamerica.com	4764
Laurene Karimi, Sr. Underwriter	lkarimi@lgamerica.com	4749

New Business	md-uwteam-G@lgamerica.com	6947
Christine Mizelle, New Business Supervisor	cmizelle@lgamerica.com	4667
Ryan McCole, Team Lead	rmccole@lgamerica.com	8447
Caroline Wood, Team Lead	cwood@lgamerica.com	4821

### Legal

Review advertising and sales material. Review agency websites. Review agent background material for appointment.

Wendy Schonman, Compliance and Regulatory Counsel    wschonman@lgamerica.com    4863

### Marketing

Michael Behlmaier, VP Marketing    mbehlmaier@lgamerica.com    4936  
Beth Ward, Executive Assistant    bward@lgamerica.com    4817

### Marketing Team

Advertising. Promotional materials. Communications. Brand management.

Pat Saether, Sr. Marketing Consultant    psaether@lgamerica.com    4802  
Serena O'Brien, Sr. Marketing Specialist    sobrien@lgamerica.com    4559  
Meredith Paoletti, Marketing Specialist    mpaoletti@lgamerica.com    4670

### Sales

Patrick Bowen, SVP Distribution    pbowen@lgamerica.com  
Maryam Boyer, Executive Assistant    mboyer@lgamerica.com    4555

### Agency Sales Support

Direction and management of sales. Agency sales support. Business development. Manage agency corporate relations.

General Service    marketing@lgamerica.com    4129

Please find the sales contacts on our territories map on page 7.

## Legal & General America Sales Territories

**SENIOR VICE PRESIDENT,  
 DISTRIBUTION**

Patrick Bowen 240.778.3514  
 pbowen@lgamerica.com

**VICE PRESIDENT,  
 SALES TEAM**

Andrew Hamill 301.810.4511  
 ahamill@lgamerica.com

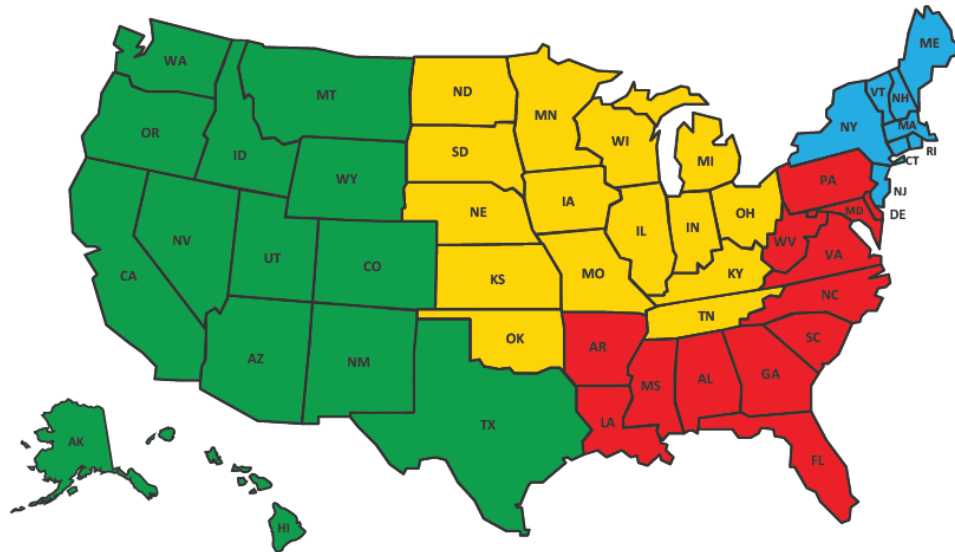
**VICE PRESIDENT,  
 PARTNERSHIPS**

Steve Robinson 804.357.2017  
 srobinson@lgamerica.com

**STRATEGIC ACCOUNT  
 MANAGER**

Charlie Towson 301.810.4818  
 ctowson@lgamerica.com

**GENERAL SALES SUPPORT**  
 800.638.8428 x4129  
 marketing@lgamerica.com



**WEST REGION:**

Regional Vice President  
 Jim Grauel 240.397.3775  
 jgrauel@lgamerica.com

Internal Wholesaler  
 Amy Carpenter 301.810.4795  
 acarpen@lgamerica.com

**CENTRAL REGION:**

Regional Vice President  
 Sherri Finke 240.618.5738  
 sfinke@lgamerica.com

Internal Wholesaler  
 Martie McLaughlin 301.810.4554  
 mmclaughlin@lgamerica.com

**SOUTHEAST REGION:**

Regional Vice President  
 Ernie Staton 240.815.0198  
 estaton@lgamerica.com

Internal Wholesaler  
 Kristin Weldon 301.810.4553  
 kweldon@lgamerica.com

**NORTHEAST REGION:**

Regional Vice President  
 Mary Beth Bonacorsa 516.652.9303  
 mbonacorsa@lgamerica.com

Internal Wholesaler  
 Evan Shaffer 301.810.4551  
 eshaffer@lgamerica.com

